Cross-border Institution Building – CBIB+2 The IPA Multi-beneficiary Programme



Regional JTS Workshop Monitoring System

24 May 2017

Durres, Albania



This is a project funded by the European Union



Monitoring system – the approach

• User friendly system, easy to use

- No particular IT skills needed by the users, nor special software, no particular hardware to support it.
- Based on excel tables, no maintenance needed by the users
- As long as file names are correct and files are placed in the correct folder, everything is done automatically

Bottom-up collection of data

- Tables of indicators customized for each project prepared by the JTS (with the assistance of CBIB+) and distributed to projects
- Tables completed by project teams on regular intervals (e.g. quarterly) and sent to the JTS
- JTS places these table to specified folder and sends the automatically generated summary table for further aggregation on regional level (e.g. by CBIB+)



Data is then aggregated by the project on regional level



Monitoring system – the approach

Automatic aggregation of data

- No efforts needed for aggregation of data tables are filled-in automatically
- Aggregation is done per programme, per thematic priority, specific objective, result, etc.

Effective presentation of information and statistics

- Many different types of graphs can be created, according to the needs and excel features
- Statistical information is easily extracted: by project, by sector, by type of beneficiary, by call for proposals, by year, by programme, etc.
- Information required for reporting purposes (e.g. for AIR) easily extracted from the table



Creation of custom tables, as per particular needs not difficult for an advanced excel user (CBIB+ support will be available)

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Building a Monitoring system



Components of the monitoring system







Main principles for the proposed monitoring system



- Useful quantified output indicators (with explanatory value where its needed in order to be able to provide info needed for improving the performance)
- Designation of a small number of outcome indicators as "core indicators" that: a) are realistic, and b) are collected without fail.
- Some sort of allowance can be made for qualitative / soft indicators (as "supplementary indicators"?) or if no such indicators are going to be used some plausible explanation should be offered (e.g. beneficiaries are asked to cover them somehow in their reports).
- Avoiding to have much dead weight info in the system, meaning collection of data without clear use or users.



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• Starting point: table of indicators per programme

	PERFORMANCE INDICATORS for the IPA II CBC The former Yugoslav	Republic o	of Macedo	onia - Alba	ania					
	The table summarises indicators gathered for all projects that are impleme	ented at giv	en momen	t - referen	ce date.					
Code	Description of the thematic priorities,	0	seline	Vecetimosev	ent value	Targe				
	specific objectives and related indicators Thematic Priority 1: ENCOURAGING TOURISM, CULTURAL AND NATURAL	Date	Value	Date	Value	<date:< td=""></date:<>				
	HERITAGE									
	Specific objective 1.1: To develop the potential of tourism by promoting									
	cultural heritage and values									
	Result 1.1.1 Business opportunities for local service providers and									
	operators in the field of tourism are increased									
	General output indicators									
3.1.1	Number of initiatives implemented in relation to this result									
3.1.2	Number of organisations cooperating in this type of initiatives (to be									
	disaggregated per type of organisation) Encomp	asses a	all ther	natic p	prioritie	s,				
3.1.2.1	Local government units specific	c obiec	rtives a	ind res	ults for	-				
3.1.2.2	National government units (ministries, agen	-								
3.1.2.3		progra	mme. (Contai	ns all					
3.1.2.4	Enterprises (private and publicly owned)	programme indicators, plus								
3.1.2.5	Regional Development Agencies	-			-					
3.1.2.6	Educational institutions addition	onal inc	dicator	s (arou	und 200)				
3.1.2.7	Cultural institutions	norn	rogran	nmo)						
3.1.2.8	Public utility companies	per p	Ugidli							



7

• Custom table made for a particular project

	PERFORMANCE INDICATORS for the IPA II CBC The former Yugos	slav Republic of M	Macedonia - Albani	ia	
	Please fill the columns relateted to the current values of the indicator your action could be classified. This table is meant to provide an indica indicators at cross-border programme level. Note that the indicators the highlighted in yellow colour	ation of your proje	ct's contribution to th	he attain	ment of
Code	Description of the thematic priorities, specific objectives and related indicators		only indicato		Target (date>
	Thematic Priority 1: ENCOURAGING TOURISM, CULTURAL A	relevant t	o the projec	ct	
	HERITAGE	(estimat	ed to 10-20		
	Specific objective 1.1: To develop the potential of tourism b	•			
	cultural heritage and values	Indi	icators)		
	Result 1.1.1 Business opportunities for local service providers and operators in the field of tourism are increased				
	Output indicators	· · · · · · · · · · · · · · · · · · ·			<u>r</u>
3.1.PO10.3	Number of new/improved products developed	2016	0	0	2 (2017) 5 (2020)
3.1.PO10.4	Number of new/improved ideas developed	2016	0	0	
MK-AL-111.02	Number of trainees in hospitality industry	2016	0	0	50 (2017) 500 (2020)
MK-AL-1: 1.02.1	Out of which women			0	
	Outcome or result indicators				
3.1.R1.3	Number of new products commercialised			0	
3.1.R3	Number of partnerships fostering entrepreneurship in the tourism sec	tor		0	
3.1.R5	Number of historical and natural sites and buildings newly open to pul visits		4	0	
2	Decreastage of tourism offers	lbu			



• Table for aggregating data on yearly basis

	PERFORMANCE INDICATORS for the IPA II CBC The former Yugoslav F	Republic o	f Macedo	onia - Alban	ia				
	The table summarises indicators gathered for all projects that are implement	nted at give	en momen	t - reference	date.				
2 50.7850	Description of the thematic priorities,	Ba	seline	Values	on specific o	lates in 2017		Increase	Target
Code	specific objectives and related indicators	Date	Value			30/09/2017		in 2017	<date></date>
	Thematic Priority 1: ENCOURAGING TOURISM, CULTURAL AND NATURAL HERITAGE								
	Specific objective 1.1: To develop the potential of tourism by promoting cultural heritage and values					Valu	es for (each	
\frown	Result 1.1.1 Business opportunities for local service providers and operators in the field of tourism are increased					quart	ter upo	dated	
3.1.4.6	over 50 years			0		auto	omatic	ville	
3.1.5	Every indicator has a ect or indirect			0	0		omatic		
	unique code that will								
	not be visible in the	-	0					-	0 (0017)
3.1.PO10.1 3.1.PO10.2	tables distributed	2016 2016	0	0	\sim	Cel	ll form	ulas	2 (2017) 5 (2020)
3.1.PO10.3	Number of new/improved products developed	2016	0	0			be loc		2017
3.1.PO10.4	Number of new/improved ideas developed	2016	0	0		m	ust not	t be	
MK-AL-111.02	Number of trainees in hospitality industry	2016	0	0	0		altered	d	50 (2017) 500 (2020)
MK-AL-111.02.1	Out of which women			0	0	0	0	0	
21.01.1	Outcome or result indicators	-					4		
3.1.R1.1	Number of new services commercialised			0	0	0	1	1	



• Table for aggregating data for whole financial perspective

PERFORMANCE INDICATORS for the IPA II CBC The former Yugoslav F	lepublic o	f Macedo	onia - Alban	ia						
The table summarises indicators gathered for all projects that are implement	nted at give	n momen	t - reference	date.						
Description of the thematic priorities,	Bas	seline	Values	on specific d	ates in 2017				Increase	Target
specific objectives and related indicators	Date	Value	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021	31/12/2022	total	<date></date>
Thematic Priority 1: ENCOURAGING TOURISM, CULTURAL AND NATURAL										
HERITAGE						_				
specific objective Baselines for					Value	s for e	each			
operator majority of				(year	updat	ed			
General indicators are yet to			1		auto	matica	ally		1	
Number of ore disaggregated per type be determined			5	7	5	5	5	5	5	
Local government units			0	0	0	0	0	0	0	a
National government units (ministries, agencies, offices)			2	0	2	2	2	2	2	
Non-governmental organisations (NGOs, CSOs, associations)			3	4	3	3	3	3	3	
Enterprises (private and publicly owned)			0	0	0	0	0	0		
Regional Development Agencies			0	2	0	0	0	0		
Educational institutions			0	0	0	0	0	0	1.2	
Cultural institutions		-	0	1	0	0	0	0		
Public utility companies Other type (please specify)			0	0	0	0	0	0	0	
Number of inter-sectoral (local authorities-CSOs-private sector-public			0	0	U	0	U	0	0	
agencies-research and educational institutions) partnerships			1	5	1	1	1	1	1	
implementing this type of initiatives			-	2	1	-	-	1	1	
General impact indicators										
Number of direct beneficiaries involved (disaggregated by gender and age)			928	1,970	928	928	928	928	928	



• Structure of folders and files in the system

▶ CBIB+ ▶ Impact assessment ▶ MK-AL ▶ MK-AL Monitoring sistem ▶	2017	2.3	4.2	6.1	7.4	9.3
Share with 👻 Burn New folder	1.1	2.4	4.3	6.2	8.1	9.4
Share with - Burn - New Jones	1.2	3.1	4.4	6.3	8.2	10.1
월 2017 ——————	1.3	3.2	5.1	6.4	8,3	10.2
2018	1.4	3.3	5.2	7.1	8.4	10.3
2019	2.1	3.4	5.3	7.2	9.1	10.4
2020	2.2	4.1	5.4	7.3	9.2	
2021						
2022						
MK-AL Indicators_2017-2022						
Nomenclature						
TP1_Indicators template						
TP2_Indicators template						
TP3_Indicators template						



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▶ CBIB+ ▶ Impact assessment ▶ MK-AL ▶ MK-AL Monitoring sistem ▶ 2017

Monitoring system – Design – Problems to overcome



No.	Thematic priority/programme	AL- MNE	AL- KSV	BiH- MNE	MK- Al	MK- KSV	KSV- MNE	RS- BiH	RS- MNE	RS- MK
TP 1	Promoting employment, labour, mobility and social inclusion across the border									
TP 2	Protecting the environment, promoting climate change adaptation and migration, risk prevention and management									
TP 3	Promoting sustainable transport and improving public infrastructures									
TP 4	Encouraging tourism and cultural and natural heritage									
TP 5	Investing in youth, education and skills									
TP 6	Promoting local and regional governance, planning and administrative capacity building									
TP7	Enhancing competitiveness, business and SME development, trade and investment									
TP8	Strengthening research, technological development, innovation and ICT									



It seems ideal most of the programmes have same TPs, but what is going on with SOs and Results?



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		1									
Thematic priority	Specific objective	Result	AL-2	XK 👻	BA-ME	1			-	RS-ME 🔻	XK-MK 🔻
Encouraging tourism and cultural and natural heritage	2.1 Tourism, cultural and natural heritage is valorised as a way to	2.1.1 The quality of tourism services and products is improved to become more competitive	x				•	oo mu	uch		У
	prompte the economic development of the area	2.1.2 Cultural, historical and natural heritage is better preserved and promoted	×				from	one			у
	3.1 The quality and diversification of the tourism offer building on	3.1.1a The number of tourists in rural and natural protected areas are increased	У			-	-	nme to npossi			У
/	natural and cultural heritage is improved	3.1.1b The image and tourist attractiveness of the cross-border region as a multi-ethnic and culturally diverse European destination is improved		$\mathbf{>}$				egate	IDIC	\square	У
	1.1 The competitiveness of the tourism sector is enhanced by the	1.1.1 The quality of tourism services and products is upgraded	У		У				γ		у
economic valorisation of the cultural and natural heritage 3.1 Improve the volume, quality	1.1.2 Cooperation in the field of cultural and natural heritage preservation is increased (e.g. around the Shkodra/Skadar Lake area)	у		У	x		У	У		У	
	3.1.1 More people become entrepreneur in tourism					x	У			у	
	and visibility of tourism related to valorisation of cultural and natural	3.1.2 The hotel industry services enhanced	y		у	у	х	у	у	у	у
	heritage and values	3.1.3 Sites and buildings with a cultural and natural									
	neritage and values	value conserved, revitalised and open to public	Y		У	У	х	У	У	Ŷ	У
		3.1.4 The offer of active tourism services improved	y		y	у	x	y	y	у	у
	1.1 To develop the potential of tourism by promoting cultural	1.1.1 Business opportunities for local service providers and operators in the field of tourism are increased	y			у		x	У	у	Ŷ
	heritage and values	1.1.2 Mutual co-operation, understanding and respect of cultural heritage and values are furthered	У			Ŷ		x	у	у	У
3.1. Increasing the contribution o to visim to the socio-economic	3.1.1 The offer and quality of tourism products and services is furthered based on joint efforts and initiatives	У		У	У			x	У	Ŷ	
deveo	development of the programme area	3.1.2 New sustainable employment and business opportunities in the tourism sector opened by joint cross-border efforts						У	x	у	Ŷ
by the Europea	3.2 Strengthening the cultural	3.2.1 Sustainable cultural and sport exchanges across the border are fostered						a.co	×	y led by GIZ	y



21		Programme												
Thematic priority	Policy sector	AL-XK 👻	BA-ME 👻	ME-AL 👻	ME-XK 👻	MK-AL	RS-BA -	RS-ME 👻	XK-MK 👻					
Promoting employment, labour mobility and social and cultural inclusion across	1.1 Employment and labour mobility	AL-XK-3.1.1	BA-ME-1.1.1 BA-MET1		ME-XK-1.1.1 ME-XK-1.1.2 3		RS-BA-1.1.1 RS-BA-1.1.2 RS-BA-1.1.3 RS-BA-1.2.2	RS-ME-1.1.1						
and cultural inclusion across borders	1.2 Social and cultural inclusion			With pc ctors de	•		RS-BA-1.2.1 RS-BA-1.2.3	RS-ME-1.2.1						
Protecting the environment and promoting climate change adaptation and	2.1 Protecting the environment	AL-XK 1.1.1	m	uch eas aggreg		AL-3.1.1	RS-BA-2.1.1 RS-BA-2.1.2	RS-ME-2.1.1 RS-ME-2.2.1 RS-ME-2.2.2	XK-MK-3.1.1 XK-MK-3.1.2					
mitigation, risk prevention and management	2.2 Risk prevention and management	4	1112-2	499.69	1	MK-AL-3.1.2	RS-BA-2.2.1	RS-ME-2.2.3						
Encouraging tourism and	3.1 Quality of tourism products and services	AL-XK-2.1.1	BA-ME-3.1.1 BA-ME-3.1.2	ME-AL-1.1.1	ME-XK-3.1.1 ME-XK-3.1.2 ME-XK-3.1.4	MK-AL-1.1.1	<u>RS-BA-3.1.1</u> RS-BA-3.1.2	<u>RS-ME-3.1.1</u> RS-ME-3.1.2	XK-MK-2.1.1 XK-MK-2.1.2					
cultural and natural heritage	3.2 Cultural and natural heritage	AL-XK-2.1.2		ME-AL-1.1.2	ME-XK-3.1:3	- MK-AL-1.1.2	<u>RS-BA-3.2.1</u> RS-BA-3.2.2		<u>XK-MK-2.1.3</u>					
Investing in youth, education and skills	4.1 Youth networking and exchanges	AL-XK-3.1		<u>U/feeeee</u>	7									
Enhancing competitiveness, the business environment and the development of small and medium-sized enterprises, trade and investment	5.1 Strengthening of the SMEs		_	gramme: esults	s'	MK-AL-2.1.1								
	5.2 Intensifying cross-border trade and access to regional and international markets								XK-MK-1.1.2					
12								giz						

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Indicators for 1 programme for 1 policy sector for 1 year (provisional values for testing purposes)

			Defi	inition of in	ndicators	Value of indicators at pre-defined cut-off dates (cumulative values)									
Thematic priority	Туре	Code	Policy sector (common indicators)	No of repetitio ns	Definition	Baseline 31/12/2016	31/03/2017	30/06/2017	30/09/2017	31/12/2017	Yearly increase in 2017				
(encompasses all TPs and SOs for all	Result (Outcome)	QoC-PS-31.1	3.1 Quality of tourism products and services		Number of initiatives implemented in relation to this specific objective (to be disaggregated by specific objective)	0	3	3	3	3	3				
(encompasses all TPs and SOs for all	Result (Outcome)		3.1 Quality of tourism products and services		Number of organisations cooperating in this type of initiatives (to be disaggregated per type of organisation and per type of initiative)	0	12	17	7 17	7 17	7 17				
(encompasses all TPs and SOs for all	Result (Outcome)	QoC-PS-31.3	3.1 Quality of tourism products and services	8	Number of Inter-sectoral (local authorities-CSUS- private sector-public agencies-research and educational institutions) partnerships	0	4	4	4	4	4				
(encompasses all TPs and SOs for all	Result (Outcome)	QoC-PS-31.4	3.1 Quality of tourism products and services		Number of direct beneficiaries involved (disaggregated by gender and age)	0	120	257	7 299	350	350				
(encompasses all TPs and SOs for all	Result (Outcome)	QoC-PS-31.5	3.1 Quality of tourism products and services		Percentage of population (disaggregated by gender and age) in the programme area having direct or indirect benefits as a result of the operation undertaken	0	1	2	4	6	6				
natural heritage	Result (Outcome)	AL-XK-211.R2	3.1 Quality of tourism products and services	8	Number of new services/ideas/products commercialised (to be disaggregated)	0	0	0	1	3	3				
natural heritage	Result (Outcome)		3.1 Quality of tourism products and services	S 548	Number of stakeholders participating in those cross-border connections/networks/clusters (to be disaggregated)	0	0 0	23	3 24	25	5 25				
natural heritage	Result (Outcome)	AL-XK-211.R5	3.1 Quality of tourism products and services	8	Number of partnerships fostering entrepreneurship in the tourism sector	0	1	1	1	1	1				
Encouraging tourism and cultural and natural heritage by the European L	Result	BA-ME-311 B4	3.1 Quality of tourism products	8	Number of training courses developed and certified for continuity in meeting the demands of	0	0	2	2 5 a consortium le	ed by GIZ	5				



Indicators for 1 programme for 1 policy sector for all IPA II (provisional values for testing purposes)

	1					r							
			Defi	inition of in	ndicators		Valu	e of indic	ators at	the end	of each year (cum	ulative values)
Thematic priority	Type	Code	Policy sector (common indicators)	No of repetitio	Definition	Baseline 31/12/2016	31/1	2/2017	31/12	/2018	31/12/2019	31/12/2020	Total increase under IPA II
QUALITY OF COOPERATION (encompasses all TPs and SOs for all 9 programming borders)	Result (Outcome)	QoC-PS-31.1	3.1 Quality of tourism products and services		Number of initiatives implemented in relation to this specific objective (to be disaggregated by specific objective)	0		3		3	7	7	7
QUALITY OF COOPERATION (encompasses all TPs and SOs for all 9 programming borders)	Result (Outcome)	QoC-PS-31.2	3.1 Quality of tourism products and services		Number of organisations cooperating in this type of initiatives (to be disaggregated per type of organisation and per type of initiative)	a		12		17	23	25	25
QUALITY OF COOPERATION (encompasses all TPs and SOs for all 9 programming borders)	Result (Outcome)	QoC-PS-31.3	3.1 Quality of tourism products and services		Number of Inter-sectoral (local authorities-CSOs- private sector-public agencies-research and educational institutions) partnerships	0)	4		4	6	8	. 8
QUALITY OF COOPERATION (encompasses all TPs and SOs for all 9 programming borders)	Result (Outcome)	QoC-PS-31.4	3.1 Quality of tourism products and services		Number of direct beneficiaries involved (disaggregated by gender and age)	0		120		257	299	350	0 350
QUALITY OF COOPERATION (encompasses all TPs and SOs for all 9 programming borders)	Result (Outcome)	QoC-PS-31.5	3.1 Quality of tourism products and services		Percentage of population (disaggregated by gender and age) in the programme area having direct or indirect benefits as a result of the operation undertaken	0		1		2	4	6	6
Encouraging tourism and cultural and natural heritage	Result (Outcome)	AL-XK-211.R2	3.1 Quality of tourism products and services	8	Number of new services/ideas/products commercialised (to be disaggregated)	0		0		0	1	3	3
natural heritage	Result (Outcome)	AL-XK-211.R3	3.1 Quality of tourism products and services	8	Number of stakeholders participating in those cross-border connections/networks/clusters (to be disaggregated)	0)	0		23	24	25	5 25
Encouraging tourism and cultural and natural heritage	Result (Outcome)	AL-XK-211.R5	3.1 Quality of tourism products and services	8	Number of partnerships fostering entrepreneurship in the tourism sector	0		1		1	1	1	. 1
Encouraging tourism and cultural and natural heritage	Result (Outcome)	BA-ME-311.R4	3.1 Quality of tourism products and services	8	Number of training courses developed and certified for continuity in meeting the demands of the labour market in tourism	0)						0
Encouraging tourism and cultural and natural heritage	l Result	DA ME 212 DE	3.1 Quality of	•	Number of historical and natural sites and		2	0		0	2		



Indicators		31 March 2017									30 June 2017							
Definition	AL-XK	BA-ME	ME-AL	ME-XK	MK-AL	RS-BA	RS-ME	хк-мк	Total	AL-XK	BA-ME	ME-AL	ME-XK	MK-AL	RS-BA	RS-ME		
Number of initiatives implemented in relation to this specific objective (to be disaggregated by specific objective)	1	3	4	1	2	3	4	1	19	1	3	4	1	2	3			
Number of organisations cooperating in this type of initiatives (to be disaggregated per type of organisation and per type of initiative)	3	12	13	4	5	6	9	3	55	4	17	14	7	5	7			
Number or Inter-sectoral (local authorities-CSOS- private sector-public agencies-research and educational institutions) partnerships	0	4	2	1	1	5	2	1	16	0	4	2	1	1	5			
Number of direct beneficiaries involved (disaggregated by gender and age)	21	120	45	10	43	93	149	38	519	35	257	230	10	86	101	3		
Percentage or population (disaggregated by gender and age) in the programme area having direct or indirect benefits as a result of the operation undertaken	0.10	0.30	2.10	1.35	4.80	0.30	2.90	0.90	1.59	0.17	2.00	3.80	1.35	5.40	0.45	4.		
Number of new services/ideas/products commercialised (to be disaggregated)		0							0		0							
Number of stakeholders participating in those cross-border connections/networks/clusters (to be disaggregated)		0				()			0		23							
Number of partnerships fostering entrepreneurship in the tourism sector		1				59			1		1							
Number of training courses developed and certified for continuity in meeting the demands of the labour market in tourism		0							0		2							
Number of historical and natural sites and buildings newly open to public visits		0							0		0							



Examples of graphs (simulation)

No of projects per specific objective RS-BA, 2017



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- 1.1 Employment and labour mobility
- 1.2 Social and cultural inclusion
- 2.1 Environment
- 2.2 Risk prevention
- 3.1 Quality of tourism products and services
- 3.2 Cultural and natural heritage

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Examples of graphs (simulation)

Number of inter-sectoral partnerships per specific objective, per year, RS-BA





Examples of graphs (simulation)







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Examples of graphs (simulation)





Examples of graphs (simulation)

Percentage of population having benefits of the actions, all programmes, 2017





Further actions by CBIB+2

1. Capacity building events
Two groups
Group A: JTS, OS, CA
-Monitoring and Evaluation – the indicators
-Collecting, analyzing and reporting
Group B: GBs
-Establishment of Monitoring system, collecting, analyzing and reporting

2. Booklet with instructions for the JTSs, other relevant materials



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